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Women Rainmakers "Techniques for Success" Seminar

Winning strategies for marketing ourselves as lawyers will abound at Oregon Women Lawyers' November 7 Women Rainmakers CLE.

The program will be keynoteed by Sheryl J. Willert, managing partner of Williams, Kastner & Gibbs in Seattle. Ms. Willert, a nationally recognized litigator, will share her insights about developing a successful marketing style at the noon-time luncheon that kicks off the half-day program.

Her talk will be followed at 1:30 by a presentation called "Marketing on the Internet: How to Create a Presence," featuring Kristin Thom, marketing director of the same Seattle firm.

Other sessions are:

■ "Ethical Marketing," presented by Sylvia Stevens, assistant general counsel of the Oregon State Bar (2:20-2:50 p.m.).

■ "Hiring an Attorney: The Client's Perspective," a discussion by Ellen C. Bachman, of counsel of Preston, Gates & Ellis and formerly vice president and senior counsel of First Interstate Bank, and Janet N. Billups, general counsel of Oregon Health Sciences University (3:00-3:45 p.m.).

■ "Marketing Tips and Techniques," from Dady K. Blake, a sole practitioner; Barrie J. Herbold, a partner of Markowitz Herbold, Glade & Mehlhaf; Lois Rosenbaum, a partner of Stoel Rives; and Judy Snyder, a partner of Hoevet & Snyder (3:50-5:15 p.m.). The panel is moderated by Agnes Sowle.

The afternoon ends with a networking reception, which offers those attending a chance to compare notes with speakers and colleagues.

This event—literally "back by popular de-



Sheryl J. Willert

mand" after a highly successful 1991 rainmakers program—has been planned by an OWLS committee consisting of Antonia M. De Meo and Debra L. Hall (chairs) and Jane E. Angus, Kathryn E. Holland, Janet Knauss, Margaret M. Maguire, Elaine M. Malin, Nancy J. Moriarty, Neisha A. Saxena, Claire Turcotte, and S. Diane Rynerson.

The program takes place Thursday, November 7 at the Pavilion Room of the Portland Hilton Hotel, 921 SW 6th Avenue. Costs are \$75 for OWLS members and \$95 for non-

Continued on page 12

RESOURCES FOR RAINMAKING

The Professional Services Coordinating Council of Oregon will publish its first-ever directory in 1997. The guide will be made widely available to organizations, both inside and outside the state, that contract for professional services.

Among the member legal organizations are the Oregon State Bar, Multnomah Bar Association, and Oregon Women Lawyers, whose members can have their firms listed in the upcoming directory.

If you would like to place an ad, please obtain a form from Peter Van Handel (503-274-9381) and submit it before the November 30, 1996 deadline.

An OWLS Marketing Forum, Developing a Personal Marketing Plan, will be offered on Monday, November 18 at noon at Bullivant Houser Bailey Pendergrass & Hoffman, 300 Pioneer Tower, 888 SW Fifth Avenue in Portland. The featured speaker is career consultant Judith Lansky (a resource person recommended in Richard Bolles' *What Color Is Your Parachute?*). Cost is \$5 and advance registration is preferred. Send your check to Oregon Women Lawyers, P. O. Box 40393, Portland, OR 97240.

President's Message



As I write this, it is just after Labor Day and the start of the school year for children and parents. I still remember my first days of school, when I could finally wear my new dress

and shoes. (Of course, at breakfast, I usually spilled something on the dress and was in tears before I got to school.)

Now I rarely buy a new fall outfit and have no school-age children, but the feeling of a new season starting remains with me. From organizations that have been in hiatus for the summer, I receive requests to become involved. My clients return from vacation and demand that projects—on hold for the summer—be completed SOON. I just reviewed my calendar through mid-November and realized I have committed myself to so many seminars and events, I will have little time left for myself. At the beginning of each summer, I say I'm

not going to over commit in the fall, but when the phone rings, each new project sounds too exciting to turn down. What I have learned, however, is to find a balance—between organizations that allow networking and business opportunities and charitable work, family time, and personal time. This year I have decided that outside of my practice and my OWLS duties, I will work on *one* event and devote time to *one* non-legal charitable cause.

Many worthy organizations and projects struggle to reach their goals precisely because they cannot attract enough volunteers who have the time to devote to the cause. Recently, I spoke with Bob Fraser and Jessica Mindlin, who are coordinating the fund raising for the Gender Fairness Task Force, and I was amazed that they were having difficulty raising the necessary funds for this important project. Here we have a situation where many people are devoting substantial time for a successful project, but the resources are not yet there to fulfill the task force's mission.

At each OWLS Board meeting I'm amazed by the number of members

who are committed to our organization and find the time to plan our events and make them successful. Like me, I suspect they feel that being involved gives a renewed perspective on both work and life. Yet we constantly need to call on new volunteers to plan and implement our events and programs. If you are not already involved, please give serious consideration to devoting time to OWLS. (And if possible, help the Gender Fairness Task Force in any way you can. Donations earmarked for the Task Force's work can be made to the Oregon Law Foundation.) Let us hear from you! Please call Diane Rynerson at (503) 221-2135.

Julie Serie Carr

SPEAKING OF RAINMAKING...

And if you are a current ABA member, how about joining the new Margaret Brent League? The League is a group of ABA members who are working together on issues facing women lawyers. If you are interested, call Diane Rynerson at (503) 221-2135 and she will provide a copy of the application form. The annual fee is only \$35.

The ABA Section of Law Practice Management is offering a two-for-one "Rainmakers Package" that includes *The Woman Advocate* and *Women Rainmakers' 101+ Best Marketing Tips*. Cost for the package is \$45, or \$40 for members of the LPM Section. Call 1-800-285-2221 between 7:30 a.m. and 5:30 p.m. Central Standard Time and leave a voice mail order. When you call, refer to the source code "RAIN789" and the product number 5110370.



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OWLS members at the 1996 ABA Margaret Brent Awards Luncheon—Katherine O'Neil, The Hon. Ellen Rosenblum, Chrys Martin, and Kathleen Dailey.

Five OWLS Members Named Ninth Circuit Lawyer Representatives

OWLS members make up a significant portion of Oregon's delegation of lawyer representatives to the Ninth Circuit Judicial Conference. Of the nine "lawyer reps," five are OWLS members. They are Sarah Ryan, Julianne Ross Davis, and Katherine O'Neil of Portland; Judy Henry of Salem; and Lynn F. Jarvis of Bend. O'Neil is chair of the Oregon delegation.

Sarah J. Ryan, who practices in the area of labor and employment law at Ball Janik, is a past president and director of the Oregon chapter of the Federal Bar Association, a current board member of the U.S. District Court Historical Society, and a past recipient of the Volunteer Lawyers Project's Outstanding Volunteer Award.

Julianne Ross Davis, a partner with the intellectual property firm of Chernoff, Vilhauer, McClung & Stenzel, practices primarily in the federal courts. She has served on the OSB Federal Practice & Procedure Committee, the Ninth Circuit Gender Bias Task Force, and the Magistrate Selection Committee.

Katherine O'Neil, founding president of Oregon Women Lawyers, has served two terms as OSB delegate to the American Bar Association and has recently completed terms as president of the Professional Liability Fund and the National Conference of Women's Bar Associations.

Judy Henry, program director of the Appellate Settlement Program at Willamette University College of Law, served on the OSB Board of Governors and became board president in 1994. Before accepting her current position, she practiced criminal and civil law and was a Multnomah District Court pro tem judge.

Lynn Jarvis, partner in Bryant Lovlien & Jarvis, describes how she was appointed as a lawyer representative: "Through representation



(Clockwise from top left) OWLS members Katherine O'Neil (Portland), Lynn Jarvis (Bend), Judy Henry (Salem), and Julianne Ross Davis (Portland).

of creditors in bankruptcy proceedings, I became involved in the Debtor/Creditor Section of the Bar, serving on the Executive Committee in 1988 and 1989. My appearances in bankruptcy proceedings

in Portland and Eugene led to my appointment as a lawyer representative to the Ninth Circuit Judicial Conference, being one of two lawyers from Oregon representing the Bankruptcy Bar." She has already served for three years, so her position will be open beginning in 1997.

Lawyer reps are appointed by the district and circuit judges within each district. In Oregon the OSB Board of Governors and the Federal Bar Association recommend candidates to the judges.

Once each year, lawyer reps meet in conference with all the district and appellate judges of the Ninth Circuit to consider the business of the federal courts and to advise on ways to improve the administration of justice within the circuit. The 1996 meeting was in Sun Valley, and the 1997 conference will be in Portland.

Oregon Women Lawyers is proud to have so many members serving as "lawyer reps." Congratulations!



AGNES SOWLE

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A Glimpse Into the German Legal Circle

By Rachel A. Unger

This summer two German visitors spoke at the OWLS German Legal Circle, which meets on the fourth Friday of each month at Lane Powell Spears Lubersky in Portland. Johanna Paulmann-Heinke, a judge in Hannover, and Sabine Scholler, a law student at the University of Tübingen, provided interesting glimpses into the German legal system.

Judge Johanna Paulmann-Heinke: German Courts and Reunification

Judge Johanna Paulmann-Heinke came to Portland this summer to teach a class at the German Summer School on the Pacific, held each year at Lewis & Clark College.

In her talk to the German Legal Circle, the judge outlined her career path—one very different from that which law students here can follow.

In Germany a recent law school graduate can be appointed to the judiciary, so after studying law in Berlin, Freiburg, and Göttingen and passing her final licensing exam in February of 1976, Paulmann-Heinke decided to pursue a career as a judge. She was appointed to the Hannover courts in October 1976 and has worked there ever since.

In her courtroom, the judge presides over criminal cases in which the defendants are sentenced to at least four years of prison if they are found guilty. She divides her



German Judge Johanna Paulmann-Heinke and German law student Sabine Scholler.

caseload with two other judges and shares her courtroom with two jurors, who are selected from the public in a process similar to our jury selection, sit with her during a case, and assist with the verdict.

One of the most interesting topics the judge touched on while addressing our group was the impact German reunification had on the former East German legal system. After reunification, many new judges from the West were hired to move to the East, forcing East German judges out of their jobs.

The new government considered the East German judges to be entrenched in the former communist system—and to be biased. A number of these judges were able to become attorneys, although many were deemed incapable of transferring their loyalties to the new state and were removed from the legal system entirely. Tensions over

the resulting job losses have run high.

Sabine Scholler: The German Legal Educational System

When Sabine Scholler visited Oregon this summer, she participated in an internship with Judge Nely Johnson at Multnomah County Circuit Court. Two days after her arrival, Sabine spoke to our group about her experience as a law student in Germany.

Scholler has studied law at the University of Tübingen since 1993. She is proud that she will be the first lawyer in her family.

This summer she completed her sixth of eight semesters needed to graduate. In addition to her course work, she must participate in several unpaid internships with lawyers or law school graduates who will certify that she has worked with them. So far Scholler has finished two internships—the first with a sole practitioner and the second at a criminal court in Reutlingen. Her internship with Judge Johnson also counts towards her graduation.

Scholler likes law school, although she finds the competition tough. To be admitted to practice, she must pass two exams—the first shortly after she finishes school. The pass rate on this test is usually around 45 percent, but it can be taken three times.

After passing the exam, she will be eligible for a paid internship, which can last up to three years. Then she must take a second, final exam before she can practice law.

At this time, Scholler is not sure where she would like to practice, but she has considered working in a law firm or as a prosecutor. Few German law students specialize until after law school. Understandably, Scholler is not looking forward to the job search, which could go on for a year before she finds a position.

Rachel Unger, a contract lawyer and marathon runner, volunteers as the coordinator of the German Legal Circle.



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Grand Ronde Vice-Chair Addresses Queen's Bench

At 72, Kathryn Harrison has a wealth of experiences and memories that make her proud to be a member of the Confederated Tribes of the Grand Ronde Community of Oregon. She shared those memories—and the insights she has gained—when she spoke at the July 29 Queen's Bench luncheon.

Orphaned at 10, when her father and mother died of influenza, Harrison was raised in non-Indian foster homes away from her five siblings. After being bounced from one home to another and forbidden to speak her native tongue, she was sent to Chemawa Indian School near Salem as "punishment."

To Harrison, though, "it was like going to Indian heaven," for it was at Chemawa she found out "who I am." Suddenly, memories of early childhood outings to Grand Ronde came flooding back, complete with her parents' explanations about edible plants and other elements of Indian culture.

After Harrison returned to Grand Ronde, she helped her people regain the federal recognition they had lost. Working from the primitive office of the Grand Ronde cemetery (at the time, the five-acre cemetery was all the tribes could claim as theirs), she and others began the long fight to regain a land base.

When she'd get discouraged, she said, "I'd walk by those tombstones and remember that those people walked all the way from the Rogue River. That memory made me step a little higher." (Of the 23 tribes that were marched to the reservation in the 1800s, only five remain today. Many members of the other tribes lie buried in that cemetery—the victims of poverty, starvation, and illness.)

Harrison believes that one of the most hopeful milestones in Grand Ronde history is the Spirit Mountain Casino, which opened in 1995 and was an instant success. In addition to immediately adding 950 names to the Grand Ronde community employment roles, the casino gives hope to elderly tribal members and those in need of health care. From casino

revenues, three vans have been purchased to take elders on trips and arrangements have been made to provide all elders with monthly stipends. In addition, money has gone to a Head Start program, a summer school, a health clinic, a hotel, and a water system.

Touching on the subject of law, Harrison reminded her audience of the importance of the Indian Child

Welfare Act for Indian clients. "Those children need to stay close to home," she said, remembering her own unhappy childhood. Now, she said, a foster home system has been formed in Grand Ronde—a system that will make it possible for Indian youngsters to remain in the community where they have always lived—a place where they can always "remember who they are."

Some Cuts Never Heal—Inadequate Attention Given to Women's Health Issues

Dr. Susan Blumenthal, deputy assistant secretary for women's health for the U.S. Department of Health and Human Services, wore her rear admiral's uniform when she spoke in February at the National Conference of Women's Bar Associations' midyear meeting. Her uniform is a symbol of her fight for women's right to equal health protection.

Dr. Blumenthal's position was established by President Clinton to create advocacy for women's health. Now she devotes her energies to making sure that women are represented in clinical trials and that women's diseases get the same attention as men's.

Her advocacy comes none too early. To date most studies have been done on men, with the results extrapolated to women. Although heart disease is women's number one killer, it has long been considered a men's disease. AIDS and lung cancer research has also been aimed at men, although women suffer from both diseases in large numbers.

Nor have women's diseases received the research dollars they should have. In the 1950s one woman in 50 got breast cancer. Today more than 1 in 8 is diagnosed with the disease each year, yet treatment has not changed in 20 years. Women are twice as likely as men to suffer from clinical depression and nine times as likely as men to have eating disorders. Women are also twice as likely to be assaulted, yet there are more shelters for animals than for abused women.

Dr. Blumenthal has begun to reach out to the Central Intelligence Agency and the Department of Defense for techniques that can be adapted for use in performing mammograms. Both the CIA and DOD are 10 years ahead of other organizations in their use of this technology. Dr. Blumenthal is also working with the Environmental Protection Agency to develop research targeted at discovering the causes of diseases that have an environmental connection—diseases like breast cancer, Parkinson's, and endometriosis. Under President Clinton, funding for women's health research has increased, with \$600 million devoted to breast cancer research and \$2 billion to women's health research. By federal law, women must now be included in all federally funded health studies.



Dr. Susan Blumenthal (center) with OWLS' Executive Director Diane Rynerson (left) and Past President Diana Craine at the February 1996 meeting of the National Conference of Women's Bar Associations. Blumenthal is an advocate for women's right to equal health protection.

Take Notice!

■ **Habla español?** No matter what your skill level or profession, **YOU** are invited to the **Spanish Legal Circle**, which meets at noon on the third Thursday of each month in the Standard Insurance Center Conference Room A in Portland. No dues, no duties—just come listen to a speaker and help discuss the topic in Spanish. For more information—or to get your name on the mailing list—call Ardis Schroeder, (503) 222-4545.

■ **Spanish Language Legal Network's 1996 Directory.** The Spanish Language Legal Network announces the publication of its 1996 directory, which lists Spanish-speaking attorneys in Oregon. The attorneys, who provide a self-assessment of their Spanish-speaking ability on a scale of 1 to 10, are listed alphabetically, by specialty, and by geographic area. The directory will be provided free on request to non-profit agencies that

serve the Hispanic community. Other businesses and individuals can buy the directory for \$8. Contact Constance Crooker, Attorney at Law, 815 SW Second Avenue, Suite 500, Portland, OR 97204, (503) 221-1792, FAX (503) 223-1516, or e-mail ccrooker@ix.netcom.com.

■ **CLE for Those Getting Started in Private Practice.** The Professional Liability Fund is sponsoring a practical skills seminar for new admittees and lawyers entering private practice. The workshop includes information on developing a successful practice and avoiding legal malpractice, an examination of ethical issues frequently raised in private practice, practical tips from judges, and presentations on setting up effective office systems. The seminar qualifies for 19 MCLE credits—17 practical skills and 2 ethics credits. Although it is possible to register for any portion of the program, those who attend the full program will satisfy MCLE practical skills requirements for new admittees' first reporting period.



A freewheeling discussion of women's legal issues took place on Friday, September 27, when OWLS members met with a delegation of women social and political leaders from several Latin American countries. The dialog took place in Spanish, with simultaneous translation provided for the benefit of those who didn't speak that language. The group also toured the Northwestern School of Law of Lewis & Clark College.

The workshop will be held November 13, 14, and 15 at the Oregon Convention Center. A \$40 fee includes lunch on the 13th and 15th. The registration deadline is November 7. For a flyer, send a fax to Linda D'Agostino at (503) 684-7250.

■ **Gender Fairness Public Hearings.** The final schedule for the Task Force on Gender Fairness's public hearings is as follows: Wednesday, October 30, Umatilla; Thursday, November 7, Coos Bay; Thursday, November 21, Tillamook; Thursday, December 5, Salem; and Friday, December 13, Eugene. All hearings are scheduled from 3:30 to 7:00 p.m. In addition, a hearing is scheduled at the women's prison in Salem from 9:00 to 11:00 a.m., Thursday, December 5.

■ **OSB Delegation to Lithuania.** If you are interested in being part of an Oregon State Bar delegation to Vilnius, Lithuania in May 1997, please contact Sandy Hise at the Bar (x336) immediately.

The **Portland YWCA** needs lawyers willing to volunteer their legal expertise in restraining orders or landlord/tenant law. In addition, mentors are sought for women in the YWCA's shelter program, and donations of clothing and hygiene kits would be appreciated. For more information, call (503) 294-7400.



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On the Move

Diana Craine, past president of Oregon Women Lawyers, has been elected secretary of the board of the National Conference of Women's Bar Associations, an ABA affiliate organization representing women's bar organizations in U.S. cities, counties, and states.

Karen Eckman Elliott has made a one-year commitment as a VISTA volunteer, working in program development, community outreach, and organizing in the Oregon Health Division's Women's, Infants' and Children's Nutrition and Immunizations Integration Project. She will be working in Oregon City with the Clackamas County Public Health Department.

Vivian Raits Solomon has moved her law practice to Tooze Shenker Duden Creamer Frank & Hutchison. She will continue her civil litigation practice, with an emphasis on product liability, torts, and railroad defense, as well as arbitration and mediation.



Sharon Toncray

Sharon Toncray of Miller Nash Wiener Hager & Carlsen served as chairperson for the 1996 Race for the Cure, an annual event that draws thousands of participants to raise money for breast cancer research.

Linda Sample Lindholm of Salem is the new state president of Oregon Women's Political Caucus.

Ninety OWLS members and friends gathered early September 28 at the Medford Red Lion for our **Annual Meeting and Bar Breakfast**. Judge Rebecca Orf told of her experience as Jackson County's first female judge and her hopes for increased participation by women and minorities as judges and lawyers. Special guests included three members who have been admitted to practice for over 50 years: **Helen Althaus, Jeannette Marshall, and Grace Williams**. **Lynne Wehrle**, coordinator of Mary Leonard Law Society's Race Judicata, was singled out for special recognition.

ENGLISH LEGAL HERITAGE TOUR REPEAT PERFORMANCE PLANNED

Willamette University College of Law recently sponsored its first annual English Legal Heritage program at Mansfield College, Oxford University—an eight-day affair attended by 41 legal practitioners, their families, and friends. While in England, they enjoyed CLE classes taught by Oxford and London barristers and professors; visited Bath, the Cotswolds, Stratford-upon-Avon, and London; toured the Old Bailey, the Inns of Court, the Royal Courts of Justice, and the Law Society in London; observed a criminal trial; and were treated like royalty by their British counterparts. In the process, they earned 15 CLE credits.

Now Willamette is planning its English Legal Heritage II CLE, scheduled for July 4-13, 1997, and would like to hear from those who are interested in attending. Topics will include the English legal profession and history, developments in contracts and torts, the role of European institutions, the new human rights, family law, and English ethics. "We anticipate another 15 CLE will be allowed, including those elusive 2 ethics credits," says Deleen Wills of the College of Law's Office of Development & Alumni Relations.

The deadline for registration is March 1, 1997, with space limited to 40. Tour prices range from \$950 to \$1,350 per person, depending on the type of accommodations requested. Call Deleen at (503) 370-6492, fax your request to (503) 370-6375, or e-mail it to dwills@willamette.edu.



Participants in the English Legal Heritage tour occupy a place of honor at high table during their visit to the Inns of Court in London.

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Around Oregon

■ On August 2, the **Mary Leonard Law Society** in **Salem** was awarded the 1996 Public Service Award by the National Conference of Women's Bar Associations at NCWBA's annual meeting in Orlando, Florida. The award recognized the Law Society's contributions to the community through the annual Race Judicata, which benefits organizations serving women and children. The Mary Leonard Law Society's meetings are now held on the second Thursday of each month



Kristin Preston, president of the Mary Leonard Law Society, accepts a national public service award from Cynthia Whiteford, president of the National Conference of Women's Bar Associations.

at 12 noon in Goudy Commons, Willamette University. The October meeting featured a talk by Judge Pamela Abernethy about the Children Cope With Divorce education program now required of all Marion County divorcing parties with minor children. On November 14 the speaker will be Karen Garst, executive director of the Oregon State Bar. The December 12 monthly meeting will be the annual Mary Leonard Holiday Party.

■ On Tuesday, November 12, **Queen's Bench (Portland)** will hold its monthly formal luncheon at the Benson Hotel. The speaker will be U. S. Senator Ron Wyden. The December 10 meeting, also to be held at the Benson, will be the annual holiday luncheon honoring Portland-area women judges. In January, site of the luncheons will once again be the Georgian Room in the downtown Meier and Frank store. (See page 5 for more Queen's Bench news.)



Queen's Bench members in the recent Race for the Cure included (from left) Laurie Craghead, Mary Overgaard, Shannon Calheim, Nancy Pionk, Deni Starr, and Cathy Smith.

■ Local Chapter Contacts:

Cascade Women Lawyers—Patricia Heatherman, Merrill, O'Sullivan et al., Suite 303, 1070 NW Bond Street, Bend, OR 97701 (541) 389-1770;

Klamath County Women Lawyers—Karla Knieps, Giacomini & Knieps, 706 Main Street, Klamath Falls, OR 97601 (541) 884-7728;

Lane County Women Lawyers—Marcy Butcher, DA's Office, Family Law, Suite 320, 675 Oak Street, Eugene, OR 97401 (541) 687-4517;

Queen's Bench—Lori Deveny, Pozzi Wilson, Suite 1400, 1100 SW Sixth Avenue, Portland, OR 97204 (503) 226-3232;

Rogue Women Lawyers—Colette Boehmer, Suite 3-B, 201 West Main, Medford, OR 97501, (541) 779-7552;

Washington County Women Lawyers—Elissa Ryan, Westlawn Professional Building #201, 1225 NW Murray Road, Portland, OR 97229 (503) 643-0504.



After a successful Race Judicata, James Phelps of Salem Outreach Shelter (left) accepts a "check" from Lynne Wehrle (center) and Cindy Forbes. Money raised by the event was matched by the Murdoch Charitable Trust.

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Remembering Jean P. Lowman

We regret to announce the death on June 25, 1996 of long-time Oregon Women Lawyers' member Jean P. Lowman, who served from 1977 until 1982 as the first woman regional solicitor of the U.S. Department of the Interior.



Jean was born in Portland on January 3, 1933. She attended grade school in Vancouver, Washington, and graduated from high school in Klamath Falls. After receiving an associate's degree at Vancouver's Clark College, where she edited the student newspaper, Jean attended the University of Oregon. She graduated with a degree in political science in June 1953.

In 1956 Jean graduated number one in her class at Willamette University College of Law. After admission to the Oregon State Bar, she served as a law clerk at the Oregon Supreme Court, first to the Honorable James T. Brand and then to the Honorable William M. McAllister. Upon leaving the court, she became an associate at the Portland firm of King, Miller Anderson, Nash & Yerke (now Miller, Nash, Wiener Hager & Carlsen), where she remained for 11 years.

In 1969 Jean left the private practice of law to work as a staff attorney in the Office of the Solicitor, U.S. Department of Interior's Pacific Northwest Region. In this capacity, she worked closely with the Bonneville Power Administration and the U.S. Fish and Wildlife Service and was responsible for significant litigation in the area of water rights. In 1977 she was promoted by the Honorable Leo Krulitz, Solicitor, to the position of Regional Solicitor of the Department of the Interior.

After leaving government service in 1982, Jean cared for her aged mother until her death in 1985, sold real estate, and worked as a contract lawyer. In the 1990s she discovered a new calling as a teacher of paralegals at the Bradford School, the Col-

lege of Legal Arts, and as paralegal program coordinator at her alma mater, Clark College.

Jean was actively involved in numerous legal organizations, at various times serving as president of Queen's Bench, secretary-treasurer of Multnomah Bar Association, and secretary of the Willamette University College of Law Alumni Association.

Jean's friend and colleague Helen Althaus, remembers her as "one of the most brilliant lawyers I have ever known during my over 50 years in the legal profession."

"It is tragic to me that her career was cut short by her untimely death. I knew her well, both personally and professionally. We were the only women lawyers at the Miller Nash law firm for 10 years, and later I had the pleasure of working under Jean when she was serving as the Regional Solicitor of the Department of the Interior, Pacific Northwest Region. Besides administration of that office, she participated in important, complex

litigation, such as *United States v. Ben Adair et al.*, for which she was appointed as a Special Assistant United States Attorney for the District of Oregon.

"Although Jean was over 20 years younger than I, we became close personal friends, sharing such hobbies as horseback riding. For many winters, we kept our saddle horses at Columbia Riding Academy and rode in that ring weekly. In more recent years, Jean showed her dog "Rose" in obedience trials in Oregon and Washington."

OREGON WOMEN LAWYERS FOUNDATION is on its way to becoming a reality. Articles of incorporation have been filed with the state, and we are working to establish a 501(c)(3) organization. If you have questions, ideas, or time to volunteer, please call Patricia Heatherman, chair, at (541) 378-1770.

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THE CONTRACT
LAWYER
REFERRAL SERVICE

By Deborah Guyol

As a service to our members, the OWLS Contract Lawyer Referral Service will answer questions about contract work and contract attorneys. Feel free to submit your questions for upcoming issues. For more information, call Deborah Guyol at (503) 228-0097.

Question: I'm trying to find a permanent job. Should I also accept contract work?

Answer: Yes. Many lawyers use contract work as a stepping stone to a permanent position. The key is to be open to all possibilities and let everyone you

talk to know what your goal is. These stories of lawyers who found permanent jobs through their contract work should inspire you.

Lisa moved to Oregon after practicing law for several years on the East Coast. On a plane trip to Portland (before she moved here) she struck up a conversation with the woman sitting next to her. Lisa told the woman she was a lawyer who would be looking for work in Portland. The woman said, "You should talk to George. He's my company's lawyer." Lisa called George, they met and talked, they stayed in touch, and then one day George called and asked if Lisa was available to do some contract work. Lisa was. Several months later George offered her a job with his firm. Lisa is still good friends with the woman she met on the plane, too!

Lisa's networking efforts in a new city included contacting Portland-area alumni of her undergraduate alma mater, Tufts. One fellow alum hired her for contract work. Between his firm and George's, Lisa stayed busy with contract work until accepting full-time employment.

Dan had practiced law for a couple of years and was contemplating a career change. In the meantime, however, he was running low on money. One day his wife (an associate with a mid-sized Portland firm) told him about a lawyer at her firm who was planning to leave and start his own practice. This lawyer needed an associate but was not ready to pay an associate's salary. Dan interviewed with him and started helping out with cases on a contract basis. Three months later, after proving himself and finding he enjoyed the work, Dan became an associate.

A year after Barb left her job at a large Portland firm, one of the partners called and asked if she would be willing to fill in for someone on maternity leave at the office of a client—a commercial real estate firm. Barb did so. Even though it was not strictly a "lawyer" job, she enjoyed the work. When the job ended, she accepted another contract assignment, but only a few weeks into it the real estate firm called and offered her a permanent position—which she gladly accepted.

These stories have several lessons for the contract lawyer. First, opportunities can surprise you: you never know whether your spouse, a former colleague—or the person sitting next to you on an airplane—might have a lead you should be following. Second, you can use your contract work to show your stuff. Lisa, Dan, and Barb would not have been offered jobs had they not impressed the people they were working for with their ability and enthusiasm. Finally, contract work gives you a chance to try out the job and see if you like it. Lisa, Dan, and Barb all were happy to be offered full-time jobs. Unlike a lawyer who has merely interviewed with a firm, they knew exactly what they were getting into. Had their contract experiences been unpleasant, they could have declined further work—which is always easier than quitting a job!

Deborah Guyol volunteers as coordinator of the OWLS Contract Lawyer Referral Service and is co-author with Deborah Arron of *The Complete Guide to Contract Lawyering* (Niche Press, 1995). To order a copy of the book, call (800) 468-1994.

Suspicious Documents: A Document Examiner's Foolproof Checklist

The following tips on features to look for in suspicious documents come to us from Jacqueline Joseph, a Portland-based document examiner. The checklist is adapted from one found in "Document Examination: The Employing and Examining of an Expert" by Marcel B. Matfey, *Handwriting Services of California*, San Francisco, 1992.

If you have a suspicious document or suspicious handwriting or type-writing, these clues should send you to a document examiner and handwriting expert:

- ✓ Only copies are available, and they are of unusually poor quality.
- ✓ Corrections and erasures can be observed.
- ✓ The text of the document seems to anticipate and answer objections that will be raised about it.
- ✓ The handwriting has blunt beginnings and endings, and it may have the same "pressure" throughout. (This may indicate tracing or writing drawn to imitate a model.)
- ✓ The materials or the literary form of the document are not what you would expect in such cases—a will presumably drawn up by an attorney that uses archaic terminology.
- ✓ The date of production on commercially printed forms is incongruent with the purported date and place of the document. (A real case involved a "1975" legal document on a form printed in 1983!)
- ✓ The paper, ink, mode of production, or other feature may not have existed when the document was supposed to be executed or was unavailable in the place it originated.



Bill Crane, assistant director of Saturday Academy, is the speaker for Working Parents Forum on Tuesday, November 19 at noon. Bring a brown bag lunch and join us in the third floor conference room at Bullivant Houser, 888 S. W. Fifth, Portland.

AWARD NOMINATIONS REQUESTED

It's time to send in your nominations for the fifth annual Justice Betty Roberts and Judge Mercedes Deiz awards, which will be presented at an awards dinner March 7, 1997. The awards recognize and celebrate the accomplishments of individuals in promoting women and minorities in the legal profession.

The Justice Betty Roberts award recognizes an individual who has made an outstanding contribution to promoting women in the legal profession and women in the community. This is a person who has influenced other women to pursue legal careers, opened doors for women lawyers, or advanced opportunities for women within the profession. Past recipients of the Roberts award are the Honorable Betty Roberts, Sid Galton, Helen Althaus, and Norma Freitas.

The Mercedes Deiz award recognizes an individual who has made an outstanding contribution to promoting women and minorities in the legal profession and in the larger community. This is a person who has influenced other minorities to pursue legal careers, opened doors for minority lawyers, or advanced opportunities for minorities within the profession. Past recipients of the Mercedes Deiz award are the Honorable Mercedes Deiz, Gayle Patterson, Nargess Shadbeh, and the Honorable Edwin J. Peterson.

Nominations letters should spell out contributions by the nominee that fulfill the awards criteria.

Nominations must be received by December 6, 1996. Please mail or fax them to Janis Hardman, Oregon Women Lawyers, P.O. Box 40393, Portland, OR 97240; Fax (503) 222-3513.

C L A S S I F I E D S

NANNY-SHARE REGISTRY. Do you want the flexibility of private child care but feel concerned about the financial burden? Consider a "nanny-share" arrangement. The OAAP and OWLS will match people who are interested in sharing a day-time nanny. If you would like to participate in the registry, send your (1) name, (2) mailing address, (3) work and/or home phone numbers, (4) children's ages, (5) home address and cross streets, (6) days and hours you need child care, (7) preference as to which home is used for providing care, and (8) preferred areas of town for sharing (example "southeast" or "near downtown"). Mail to Barbara Fishleder at the Professional Liability Fund, P.O. Box 1600, Lake Oswego, OR 97035.

DOWNTOWN PORTLAND. Prestigious Executive Business Center offers FT space and options for those requiring less. Convenient to courthouses and bankruptcy court. Programs start at \$165 and include telephone answering and voice mail. Access to professional staff and services. Suburban location also. Call Rosalyn, (503) 220-1600.

OWLS CONTRACT LAWYER REFERRALS. Could you use temporary help from another attorney to handle any portion of a case, from initial research to trial to appeal? Call OWLS Contract Lawyer Referral Coordinator Deborah Guyol at (503) 228-0097.

FAMILY LAW ASSOCIATE POSITION FOR VANCOUVER FIRM. Experience preferred. Must be Washington licensed or awaiting results and be computer literate. For more information, call Stichman-Hoke-Fels (360) 604-1225 and ask to speak to Linda.



1996-1997 Oregon Women Lawyers Membership Application & Renewal

NAME _____

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ADDRESS _____

CITY/STATE/ZIP _____

PHONE _____ FAX _____

OSB NUMBER _____ E-MAIL _____

CHECK ONE

- ☐ \$100 - 249... Sponsor ☐ \$250 - 499... Sustaining Member ☐ \$500+... Patron
☐ \$55... Regular members (law school graduates) _____ New _____ Renewal
☐ \$25... Out-of-state lawyers, non-lawyers, and those with incomes under \$25,000
☐ \$15... Law students

☐ Yes, I would like a \$10 rebate to go to my local chapter.

- | | |
|---|---|
| <input type="checkbox"/> Cascade Women Lawyers | <input type="checkbox"/> Mid-Columbia Women's Bar Association |
| <input type="checkbox"/> Myra Bradwell Forum (Roseburg) | <input type="checkbox"/> Queen's Bench (Portland) |
| <input type="checkbox"/> Klamath County Women Lawyers | <input type="checkbox"/> Rogue Women Lawyers |
| <input type="checkbox"/> Lane County Women Lawyers | <input type="checkbox"/> Washington County Women Lawyers |
| <input type="checkbox"/> Mary Leonard Law Society (Salem) | |

PRACTICE AREAS: _____

MAIL TO:

OREGON WOMEN LAWYERS, P.O. Box 40393, Portland, Oregon 97240

Rainmakers (continued)

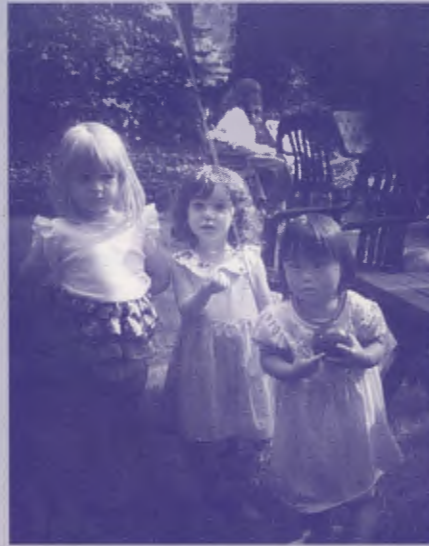
members (for those attending the luncheon and the seminar) or \$20 for OWLS members and \$25 for non-members (for those attending the luncheon and keynote address only).

If you would like to attend and have not already registered, time is short! Please send your check, along with your name, firm, address, phone, and OSB number to: Oregon Women Lawyers, P.O. Box 40393, Portland, OR 97240. The registration deadline is Monday, November 4.

For more rainmaking ideas, see page 2.

Our thanks to the following members for their support at enhanced levels during the third quarter of 1996

Sponsor Level: \$100-249
*Linda Green
Jennifer Harrington
Gretchen Morris*



WOMEN LAWYERS PRESENT AND . . . FUTURE?

Among those who attended OWLS' August 25 picnic were (top left) Helle Rode's daughter Laila, Julie Levie Caron's daughter Rachel, and Debra Hall's daughter Hannah; (top right) Helle Rode, Pat Urquhart (our hostess), and Antonia De Meo and (bottom right) Rachel (Julie Levie Caron), Maya (Loree Devery), Laila (Helle Rode), and Violet (Loree Devery).

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